





Transformational Growth Partners.

Align Capital Partners (ACP) is a growth-oriented private equity firm making control investments in lower middle market companies across North America. ACP brings larger firm execution experience to help companies accelerate growth by investing in people, processes, and technology early in the partnership.

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| Company Size | \$3 – \$15 mm EBITDA or > \$5 mm ARR for software companies |
| Enterprise Value | Up to \$150mm |
| Investment Size | \$20 – \$60 mm targeted hold |

Platform Attributes

-  Actionable organic growth / add-on prospects
-  Recurring demand products or services
-  Niche leadership / differentiation
-  30% + gross margins / 15% + EBITDA margins

Preferred Sectors

Software and Tech-Enabled Services

Providers of proven technology solutions designed to help customers accelerate data and technology adoption.

- Vertical enterprise software
- Business intelligence
- Data and information services
- IT services
- Digital engineering

Professional Business Services

Outsourced providers of technical or performance-oriented advisory services.

- Business process outsourcing
- Financial services
- Training and certification services
- Specialty consulting services
- IT managed services

Industrial Services

Outsourced providers of necessary maintenance, repair, safety or compliance services.

- Test, inspection, and compliance services (“TIC”)
- Safety and training services
- Utility services
- Maintenance and repair services
- Environmental services

Specialty Manufacturing & Distribution

Producers or distributors of technical products with consumable or recurring demand profiles.

- Specialized contract manufacturing
- Engineered components
- Virtual manufacturers
- Industrial automation products
- Aftermarket, MRO or safety products

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Select Investments

Technology, Professional, and Industrial Services

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|  <p>Investigation Services</p> <p>Nov 2025 HQ: Charlotte, NC</p> <p>Provider of investigative services to insurance carriers, TPAs, self-insured companies, and law firms</p> <p>ADD-ONS Criteria: Providers of investigative and adjacent insurance services</p> |  <p>Engineering Services</p> <p>Jan 2025 HQ: Tualatin, OR</p> <p>Provider of civil engineering, surveying, water resources, and permitting services</p> <p>ADD-ONS (8 CLOSED) Criteria: Engineering firms in the Pacific Northwest region</p> |  <p>Engineering & Consulting Services</p> <p>Dec 2025 HQ: Dallas, TX</p> <p>Provider of building envelope, roofing, and waterproofing consulting services for institutional and commercial structures</p> <p>ADD-ONS (1 CLOSED) Criteria: Providers of building envelope and adjacent engineering and consulting services</p> |  <p>Tax Advisory Services</p> <p>Aug 2023 HQ: Baton Rouge, LA</p> <p>Provider of tech-enabled cost segregation studies and other specialty tax services</p> <p>ADD-ONS (1 CLOSED) Criteria: Specialty tax service providers</p> |
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|  <p>Data / Analytics and Digital Consulting</p> <p>Dec 2022 HQ: Newton, MA</p> <p>Provider of end-to-end data and analytics services expediting enterprise digital transformation</p> <p>ADD-ONS (1 CLOSED) Criteria: Data / analytics, digital transformation and cloud consulting providers</p> |  <p>Utility Market Intelligence</p> <p>June 2019 HQ: Boulder, CO</p> <p>Provider of predictive analytics, market research, benchmarking data, and consulting services for utilities</p> <p>ADD-ONS (14 CLOSED) Criteria: Software, consulting, research, and data/analytics services to utility providers</p> |  <p>Security & Safety Services</p> <p>July 2023 HQ: McLean, VA</p> <p>Global provider of security, medical, and travel-related services</p> <p>ADD-ONS (1 CLOSED) Criteria: Domestic security and medical response service providers</p> |  <p>Mobile Diagnostic Imaging Services</p> <p>May 2026 HQ: Boise, ID</p> <p>Provider of mobile healthcare imaging services for rural hospitals</p> <p>ADD-ONS Criteria: Outsourced imaging service providers across the U.S.</p> |  <p>Managed IT Services</p> <p>Dec 2024 HQ: Lenexa, KS</p> <p>Outsourced technical support, network monitoring, and managed hosting services for fiber and internet operators</p> <p>ADD-ONS (2 CLOSED) Criteria: Providers of outsourced services for broadband fiber and internet providers</p> |
|  <p>Outsourced Legal Services</p> <p>Oct 2023 HQ: New York, NY</p> <p>Tech-enabled legal process outsourcing provider focused on appellate and trial court services across the U.S.</p> <p>ADD-ONS (12 CLOSED) Criteria: Providers of appellate, process serving and other outsourced legal services</p> |  <p>Property Management</p> <p>Jan 2026 HQ: Southern CA</p> <p>Provider of multi-family property, HOA management and maintenance services.</p> <p>ADD-ONS Criteria: Property and HOA management firms in the Western U.S.</p> |  <p>Government Software</p> <p>June 2022 HQ: Indianapolis, IN</p> <p>SaaS provider of public access land and asset management software and recurring services</p> <p>ADD-ONS (7 CLOSED) Criteria: Providers of land mgmt, asset mgmt, permitting, and other adjacent GIS-based software</p> |  <p>Commercial Landscape Services</p> <p>May 2025 HQ: Whittier, CA</p> <p>Provider of commercial landscape services in the Western U.S.</p> <p>ADD-ONS (1 CLOSED) Criteria: Commercial landscape or irrigation service providers</p> |  <p>Marketing Services</p> <p>Dec 2021 HQ: Atlanta, GA</p> <p>Technology-enabled, freelance marketing services</p> <p>ADD-ONS Criteria: Marketing services solution providers</p> |

Specialty Manufacturing & Distribution

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|  <p>Animal Health Products</p> <p>March 2021 HQ: Miami, FL</p> <p>Value-added development partner of pet wellness, supplement, dermatological, and grooming products</p> <p>ADD-ONS (1 CLOSED) Criteria: Animal health products developers and manufacturers</p> |  <p>Specialty Sealing Products</p> <p>Feb 2020 HQ: Seabrook, NH</p> <p>Tech-enabled, specialty distributor of elastomer O-rings, gaskets, and other performance seals and products</p> <p>ADD-ONS (7 CLOSED) Criteria: Specialty sealing distributors or manufacturers of O-rings, gaskets, and/or engineered high-perf. sealing products</p> |  <p>Erosion Control Products</p> <p>Nov 2024 HQ: Cleveland, OH</p> <p>Manufacturer of erosion control, pollution prevention, and stormwater management products</p> <p>ADD-ONS (5 CLOSED) Criteria: Manufacturers of erosion control and stormwater management products</p> |  <p>Drug Testing Products and Services</p> <p>Nov 2022 HQ: Minneapolis, MN</p> <p>Leading provider of point-of-care drug and alcohol testing products and laboratory services</p> <p>ADD-ONS (7 CLOSED) Criteria: Diagnostic products & services for drug and alcohol testing, background screening and occupational health</p> |  <p>Precision Engineered Components</p> <p>May 2022 HQ: Dallas, TX</p> <p>Manufacturer of SMT stencils, tooling, and related custom products for electronics and semiconductor manufacturing applications across North America</p> <p>ADD-ONS (5 CLOSED) Criteria: Manufacturers or distributors of high-volume components for electronics manufacturers</p> |
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Representative Prior Investments



Representative transactions shown are not comprehensive. Please see aligncp.com/investments for a full list of platform acquisitions.