

TESTING, INSPECTION, CERTIFICATION, COMPLIANCE, AND TRAINING

ACTIVE LMM TICCT BUYER

- Completed 25 TICCT investments including 5 platforms and 20 add-ons since 2016
- TICCT portfolio has doubled in revenue during hold period

INVESTMENT CRITERIA

- Repeat demand
- Safety and / or regulatory tailwinds
- Strong customer value proposition
- Actionable organic growth / add-on prospects

FOCUS AREAS

- Safety Services
- General Industrial
- Environmental Services
- IT / Cybersecurity
- Testing
- Tech-Enabled Services

About ACP

Align Capital Partners (ACP) is a growth-oriented private equity firm that partners with business owners and management teams to create shared success. ACP brings larger firm deal execution experience, relationships, and resources to help lower middle market companies achieve their growth goals.

Committed Capital \$775 million assets under management

Experienced Team Completed more than 150 investments over the last 15+ years

Why ACP

- Proven value-added TICCT partner
- Access to industry network of qualified executives, operating resources, and advisors
- Deep knowledge of TICCT platform building and expansion
- Provide sellers speed and certainty of close
- Established TICCT buyer of choice for organic growth and add-on strategies

ACP's Relevant TICCT Experience

ACP's portfolio includes five active companies within the testing, inspection, certification, compliance, and training sector.



Contacts

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CURRENT TICCT PORTFOLIO INVESTMENTS

Environmental Services



October 2016 **T I C C T**

Alliance Technical Group is a provider of source emissions and LDAR testing solutions to customers in the United States.

ACP Impact:

- Closed 11 add-ons
- Organically opened three de novo locations
- Expansion from regional to national footprint
- More than tripled revenue during ownership

Food and Ingredient Testing



December 2017 **T I C C T**

Barrow-Agee is a provider of safety and testing solutions to food, ingredient, and feed manufacturers, suppliers, and distributors.

ACP Impact:

- Launched new and ancillary testing services
- Invested in sales, marketing, and laboratory operations
- Improved financial reporting and analytics capabilities

Fire and Life Safety



December 2017 **T I C C T**

Protegis is a national provider of fire and life safety services for commercial facilities.

ACP Impact:

- Closed five add-ons
- Implemented new ERP system to improve efficiency when integrating add-ons
- More than doubled revenue during ownership

Reliability and Safety Services



November 2017 **T I C C T**

SEAM Group is a provider of critical operational efficiency, reliability, and safety services, including electrical safety, predictive maintenance, reliability consulting, and repair services.

ACP Impact:

- Closed two add-ons
- Invested in technology to accelerate growth
- Supported the launch of complementary new service offerings
- Drove cross-selling of existing services

Elevator Maintenance Services



September 2019 **T I C C T**

Southwest is an independent provider of preventative maintenance, repair, and modernization for elevators and escalators.

ACP Impact:

- Closed two add-ons
- Scaled from local to superregional
- Expansion into Baltimore-Washington metropolitan area
- Organically opened new branch locations in Las Vegas and Miami